

April 2009

FENSA CEO urges installers to make use of HIPs changes and remind homeowners to insert FENSA certificates

From 6 April 2009, important changes will be made to Home Information Packs (HIPs) to provide better information to prospective buyers from the first day a property is put on the market. Graham Hinett, CEO, FENSA is urging installers to remind homeowners to insert the FENSA homeowner certificates into HIPs.

With the credit crunch slowing down house sales, homeowners need all the help they can get with their house sale. FENSA registered businesses can assist homeowners with the home selling process by reminding them to insert their FENSA certificate into the optional part of HIPs. When the time comes to selling a property, the purchaser's solicitors will ask for evidence that any replacement glazing installed since April 2002 complies with the Building Regulations. The FENSA building regulations certificate will act as documentary proof of compliance.

Graham Hinett, CEO, FENSA, commented, 'As the downturn in the economy bites, homeowners are under increasing pressure. Rogue traders are aware of this and will take advantage of homeowners looking to cut costs. Rogue traders will not be able to provide homeowners with a building regulations certificate, the installation work could be deemed illegal, which will delay a house sale, and there are retrospective costs for correcting shoddy, unsafe work. FENSA registered businesses can remind homeowners of the benefits of using a FENSA registered such as the provision of a FENSA certificate for inclusion into HIPs, access to insurance backed guarantees, deposit indemnity insurance, and written contracts offering consumer protection for all manner of issues.'



Graham Hinett
CEO, FENSA

To date, FENSA has notified over 6 million installations to local authorities on behalf on its registered businesses, and sent out a FENSA building regulations certificate to over 6 million households countrywide.

Further information on HIPs can be found at www.homeinformationpacks.gov.uk. For further information on the benefits of registering with FENSA, and to register, please go to www.fensa.org.uk.

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For further information contact: Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

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FENSA - The industry standard gold for replacement windows and doors - trusted and demanded by consumers and local authorities

- Over 9000 Registered Businesses
- Over 6 million homeowner certificates sent
- Over 24% of households in England and Wales have used a FENSA registered installer

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Further Information:

FENSA

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA is the widely trusted, Government-authorised scheme which enables companies that install replacement windows and doors to self certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has over 9000 Registered Businesses.
- FENSA has sent over 6 million homeowner certificates
- Over 24% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
 - Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
 - Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
 - "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
 - Making a commitment to comply with statutory health and safety, and waste disposal, requirements.
 - Maintaining adequate employer's liability and public liability insurance

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